## Approved Golf Committee Meeting Minutes Town Hall Small Conference Room, 400 Main Street June 19, 2024 - 7:30 PM

*Members Present:* Chairperson Mr. Tyrrell; Committee Members Mr. Colamaria, Mr. Mischenko, Mr. Ippoliti. *Members Absent:* Ms. Potter, Mr. Reilly *Staff Present:* Golf Director and General Manager Mr. Sergiovanni

The meeting was called to order at 7:30 pm.

Item #1: Public Comment – there was no public comment.

Item #2: Review of minutes from previous meetings

• There were no minutes needing review.

Item #3: Reports and discussions on course operations and maintenance

- Mr. Sergiovanni distributed a 10-year spreadsheet of course revenue. High years and low years were highlighted, and the circumstances surrounding the data were discussed, such as the low numbers in 2019 being attributable to weather conditions and closures. We are in the last month of the fiscal year and should easily meet our revenue goal of \$1,550,000. This will be the fourth year in a row we have surpassed our goal.
- Expenses will continue to increase. This led to a discussion around rate increases and number of rounds. Frank discussed our practice of not raising rates every year, but rather every other year. This keeps us ahead of the expense increases. For many years, we did about 37,500 rounds. That number is now closer to 42,000. That is the most rounds the course can handle before the wear and tear show. We cannot increase revenue with more rounds.
- Mark M. raised the issue about water supply. Frank explained Mike Ippoliti did a lot of leg work on this, however the various permitting costs will be at least 10K. The actual reclaiming of the ponds will be hundreds of thousands of dollars. Frank plans on putting in a capital request next year for the permitting costs. This will get the issue in front of the BOS and BOF.

A motion was made, seconded, and unanimously adopted to adjourn the meeting at 8:16 pm.